

Make better decisions in 8 steps



1 | **Ditch your pride.** “You can be right or you can be rich” – David Sandler.

2 | **Get outside input.** Making decisions in a vacuum always yields worse decisions than ones made with help.

3 | **Define the issue in one sentence.** Simplifying can clarify the issue to its essence.

4 | **What’s the worst case scenario?** Many times it’s not that bad yet we spend tons of time on the “what ifs.”

5 | **What data don’t you have?** Missing data subconsciously stalls decision making.

6 | **What are the options – all of them?** Get help from others because you only have about one-half of the list.

7 | **Which way are you leaning?** Write down your pre-decision.

8 | **Sit on it for a week and turn it over to your subconscious.** Now DECIDE and move into action.



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